

## آخر الأخبار

## كيوتيرمنلز تفوز بعطاء لتطوير وتشغيل ميناء أوكراني



الساعة 7:50 26 يناير 2020



رئيس الوزراء الأوكراني أوليكسي هونشاروك - أوكرانيا برس



أوكرانيا

الموانئ البحرية

كيوتيرمنلز القطرية لتشغيل الموانئ البحرية

كيوتيرمنلز

قطر

كلمات دالة

كيف - رويترز:

## تستثمر 133 مليون دولار في السنوات الخمس المقبلة

قال رئيس الوزراء الأوكراني أوليكسي هونشاروك إن شركة كيوتيرمنلز القطرية لتشغيل الموانئ البحرية فازت بعطاء لامتياز تطوير وتشغيل ميناء أولفيا البحري الأوكراني على البحر الأسود، ومن المقرر أن تستثمر كيوتيرمنلز، وهي مشروع مشترك بين شركة إدارة الموانئ القطرية مواني قطر ومجموعة الملاحة القطرية ملاحة المتخصصة في الشحن والخدمات اللوجيستية، 3.4 مليار هريفنا بنحو 133 مليون دولار في السنوات الخمس المقبلة، وقال هونشاروك إن الشركة ستدفع أيضا 80 مليون هريفنا بنحو 3.27 مليون دولار رسوم امتياز، دون أن يفصح عن المزيد من التفاصيل.

وجرى تأسيس أولفيا في عام 1992 بمنطقة ميكولايف، ويمقدور الميناء استقبال سفن بحمولة تصل إلى 80 ألف طن. وفي العام الماضي، استقبل المرفأ ثلاثة ملايين طن من الشحنات، وفقا لوكالة انباء محلية متخصصة، وشركة كيوتيرمنلز تم تأسيسها لتشغيل المرحلة الأولى من ميناء حمد، الذي يتمتع بإمكانات ضخمة ومرافق حديثة وأنظمة متطورة تساهم في زيادة حجم التجارة البينية لقطر مع مختلف دول العالم. وتضم الشركة فريق عمل متمرسا يسعى جاهدا كل يوم لوضع وتطبيق أعلى معايير جودة الخدمة والموثوقية في عمليات الميناء من خلال الابتكار والشراكة.

ويذكر أن شركة كيوتيرمنلز التي تم تأسيسها مؤخراً لتشغيل المرحلة الأولى من ميناء حمد، قد تم تأسيسها بالشراكة بين 'موانئ قطر' التي تمتلك 51 % من الشركة ومجموعة ملاحة التي تمتلك 49% منها. وتجدر الإشارة إلى أن ميناء حمد بإمكاناته الضخمة ومرافقه الحديثة وأنظمتها المتطورة، يزيد من حجم التجارة البينية لقطر مع مختلف دول العالم بنسب نمو متسارعة بما يجعل من الدوحة مركزا تجاريا إقليميا لإنعاش وتعزيز التجارة البينية في منطقة الشرق الأوسط وتعزيز تجارة المنطقة مع العالم.

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## آخر الأخبار

## رئيس الوزراء الأوكراني: كيوتيرمنزل القطرية تفوز بعطاء لتشغيل الموانئ البحرية



17:32 الساعة 2020 يناير 24



كيوتيرمنزل



أوكرانيا

ملاحة

موانئ قطر

كيوتيرمنزل

كلمات دالة

## الدوحة - بوابة الشرق

قال رئيس الوزراء الأوكراني أوليكسي هونشاروك، اليوم الجمعة، إن شركة كيوتيرمنزل القطرية لتشغيل الموانئ البحرية فازت بعطاء لامتياز تطوير وتشغيل ميناء أولفيا البحري الأوكراني على البحر الأسود.

ووفقاً لوكالة رويترز، فمن المقرر أن تستثمر كيوتيرمنزل، وهي مشروع مشترك بين شركة إدارة الموانئ القطرية (موانئ قطر) ومجموعة الملاحة القطرية (ملاحة) المتخصصة في الشحن والخدمات اللوجيستية، 3.4 مليار هريفنا (133 مليون دولار) في السنوات الخمس المقبلة.

وقال هونشاروك إن الشركة ستدفع أيضاً 80 مليون هريفنا (3.27 مليون دولار) رسوم امتياز، دون أن يفصح عن المزيد من التفاصيل. وجرى تأسيس أولفيا في عام 1992 بمنطقة ميكولايف، وبمقدور الميناء استقبال سفن بحمولة تصل إلى 80 ألف طن. وفي العام الماضي، استقبل المرفأ ثلاثة ملايين طن من الشحنات، وفقاً لوكالة أنباء محلية متخصصة.



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من تحت الأنقاض



تنفيذا لأوامر الراحل قابوس.. سلطنة  
عمان تستر جسرا إغاثيا إلى سقطرى  
اليمنية



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JANUARY 24, 2020 / 3:45 PM / 2 DAYS AGO

## Qatar's QTerminals wins tender to develop, operate Ukrainian sea port

1 MIN READ



KIEV, Jan 24 (Reuters) - Qatari sea port operator QTerminals has won a concession tender to develop and operate Ukraine's Black Sea port of Olvia, Ukrainian Prime Minister Oleksiy Honcharuk said on Friday.

QTerminals, a joint venture between state-owned Qatar Ports Management (Mwani Qatar) and shipping and logistics group Qatar Navigation (Milaha), is due to invest 3.4 billion hryvnias (\$133 million) in the next five years.

It will also pay an 80 million hryvnia (\$3.27 million) concession fee annually, Honcharuk said, giving no more details.

Established in 1992 in the Mykolayiv region, Olvia can accept vessels with the deadweight of up to 80,000 tonnes. Last year the terminal processed 3 million tonnes of cargo, according to a local specialised news agency. (Reporting by Pavel Polityuk; Editing by Jan Harvey)




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## QTerminals القطرية تفوز بعطاء لتطوير وتشغيل ميناء أوكراي

24-01-2020 20:05



قال رئيس الوزراء الأوكراني أوليكسي هونشاروك إن شركة QTerminals القطرية لتشغيل الموانئ البحرية فازت بعطاء لامتياز تطوير وتشغيل ميناء أولفيا البحري الأوكراني على البحر الأسود.

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## Olvia Port Concession Challenged by Qatari Qterminals

19.12.2019

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Ministry of Infrastructure of Ukraine has finalised call for bid on the SE Stevedoring [Company Olvia assets concession](#) tender. There were three applications submitted from would-be [concessionaires](#), and two of them have qualified for tender, as reports MIU.

One of the companies bade on the last day, so Tender Committee has not yet decided with this regard.

There are two companies from Ukraine and one from Qatar [aspiring to the concession](#) in Olvia Port, in particular LLC Maritime Agency "Piters", LLC Protto-Gazolin, and the port operator from Qatar QTerminals.

MIU has specified that the next phase i.e. tender biddings assessment is to take place on 21 January 2020.

Let's take note that LLC Protto-Gazolin was registered in Mykolaiv, its statutory capital amounts to 1,000 UAH. Its main activity is wholesale trade of solid, liquid and gaseous fuels and the like, as well as oil refining production and fuel retail.

As for LLC Maritime Agency "Piters", its statutory fund counts 34,375 UAH, the company has also Mykolaiv registry and provides accompanying services for transportations, maritime and coastal cargo traffic.

QTerminals is a port operator managing container, Ro-Ro, and general cargo terminals in the Qatari port Hamad. As of the late June 2019, QTerminals had handled for less than 3 years of operation almost 3M TEU, over 3M t of general cargo, 175,000 vehicles and 3,500 ships.

[https://cfts.org.ua/news/2019/12/18/na\\_kontsessiyu\\_v\\_portu\\_olviya\\_pretenduet\\_katarskaya\\_qterminals\\_](https://cfts.org.ua/news/2019/12/18/na_kontsessiyu_v_portu_olviya_pretenduet_katarskaya_qterminals_)

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## كيوتيرمنزل القطرية تفوز بعطاء لتطوير وتشغيل ميناء أوكراني

دقائق للقراءة 1

Reuters Staff



رئيس الوزراء الأوكراني أوليكسي هونشاروك في صورة من أرشيف رويترز

كييف (رويترز) - قال رئيس الوزراء الأوكراني أوليكسي هونشاروك يوم الجمعة إن شركة كيوتيرمنزل القطرية لتشغيل الموانئ البحرية فازت بعطاء لامتياز تطوير وتشغيل ميناء أولفيا البحري الأوكراني على البحر الأسود.

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**Business** Port concession tender in Mykolaiv to bring \$140 million to Ukraine

## Port concession tender in Mykolaiv to bring \$140 million to Ukraine

By Beatrice Hudson. Published Jan. 24 at 7:17 pm



Ukraine's seaport Olvia operates in Mykolaiv Oblast. Qatari terminal operating company QTerminals has won a multimillion concession tender in Olvia. As a result, Ukraine will receive \$140 million in investment in the next five years.

Photo by Stevedoring company "Olvia"

Qatari terminal operating company QTerminals has won a multimillion concession tender in Olvia, a 180-hectare seaport in southern Mykolaiv Oblast, Ukrainian Infrastructure Minister Vladislav Kryklii [wrote](#) on Facebook on Jan. 24.

As a result, Ukraine will receive \$140 million in investment in the next five years, as well as another \$3.3 million every year as a concession fee from QTerminals, a paycheck 16 times larger than the port's profits in 2019.

"This is one of the largest foreign investments in the port industry, in the whole history of Ukrainian independence," Kryklii said. "The move by this company gives a unique opportunity to modernize the port of Olvia, bring the work of the port and the level of related navigation and logistics services to the best international standards."

QTerminals was jointly established by port management companies Mwani and Milaha Qatar; it provides containers, general cargo, livestock and offshore supply services – all handled through Hamad, Qatar's largest commercial port, which is worth more than \$7 billion.

The company reportedly handled 1.3 million TEU (twenty foot equivalent unit) of container cargo in 2019, 300,000 times more than what all of the Ukrainian ports combined handled in the same year.

The news follows the recent public-private partnership project, which included the property of Ukrainian sea port authority USPA, aimed at modernizing Ukraine's economic policy and attracting investors to state-owned facilities.

Another Ukrainian port – in Kherson – also made recent news: port management company Risoil Kherson won the concession competition on Jan. 20. The company reportedly offered a 10-times-larger concession payment than the minimum tender rate, \$12.2 million.

After delivering the exciting news about QTerminals, Kryklii added "now I'm your investment nanny," referencing President Volodymyr Zelensky's earlier usage of the term during the World Economic Forum in Davos, Switzerland on Jan. 22. He said that Ukraine will institute an "investment nanny" to look after big investors of \$100 million or more yearly.

Kryklii concluded his Facebook post by explaining that, the following week, "winners of the Risoil-Kherson and QTerminals concession contests will talk about the development plans for the Kherson and Olvia ports, and the Ministry of Infrastructure plans for the concession of other facilities."

In Kryklii's view, hopes remain high as the good news follows reports that Ukraine's economy has grown for 15 consecutive quarters and that the hryvnia, the Ukrainian national currency, was the fastest-appreciating currency last year.

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Economy

## Ukrainian Port Goes under Qatari Concession

January 25, 2020



The government of Ukraine has transferred the operation of the Olvia port on the Black Sea near the city of Nikolayev to a Qatari company, Prime Minister of the country Alexei Goncharuk wrote in the Telegram channel, according to [112.ua](#).

"The concession tender in the Olvia port ended. The winner is Qatari seaport operator [QTerminals](#)," Goncharuk wrote.

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## QTerminals wins Olvia concession tender

24 Jan 2020 | Ruslan Kumenkov | 13



The Qatari company QTerminals won the tender for the concession of property of the state-owned company Stevedoring Company (SC) Olvia. This was reported by representatives of the Ministry of Infrastructure of Ukraine.



QTerminals is engaged in port operations and shipping, handling containers, general and Ro-Ro cargo. The company was created by Mwani Qatar and Milaha, which share 51% and 49% of the shares respectively.

In 2018, Mwani Qatar signed a memorandum with USPA (Ukrainian State Port Authorities) – it is known that the document was aimed at increasing cargo turnover between the countries, including export deliveries of Ukrainian agricultural products to Qatar, as well as attracting investments in the development of port infrastructure of Ukraine.

The interest of Qatari investment companies was noticeable back in 2018. Former President of Ukraine Petro Poroshenko and Executive Director of the Qatar Investment Authority Qatar Investment Authority (QIA) Sheikh Abdullah bin Mohammed bin Saud Al Thani confirmed their interest in cooperation between the parties in the investment sphere and participation in privatization.

"During the meeting, the Ukrainian side confirmed its interest in developing mutually beneficial cooperation with Qatar in the investment sphere, in particular in attracting Qatari investors to participate in the privatization of state and communal property in Ukraine," the press service of the former head of state said in 2018.

In addition, the parties considered the prospects for developing cooperation with Qatar in industries such as agriculture, energy, tourism and recreation infrastructure, shipbuilding and aircraft construction, as well as road construction projects and modernization of seaports.

Qatar is a priority trading partner for Ukraine among the countries of the Middle East region. According to the results of 2017 alone, the trade turnover between Ukraine and Qatar grew by 38.3% and amounted to about \$ 53.5 million. According to the State Statistics Service of Ukraine, export of goods from Ukraine to Qatar in the same period increased 3.4 times and amounted to \$ 42 , 3 million. In 2018, exports grew by 32.6%. In 2019, exports reached \$ 65.9 million for 11 months, which corresponds to an increase of 16.1% for the same period in 2018.

Andrey Sokolov, development director of the magazine "Shipping", notes that one of the problems that will have to be addressed in the Nikolaev region for the successful implementation of the project is the expansion of the railway capacity. The same railway line serves the existing terminals: Nika-Tera, Evroveshtorg and Dneprobug Sea Port. To solve this problem, the concessionaire has a few more years that remain until the construction of a full-fledged grain terminal. Most likely, QTerminals will focus on grain, as part of the Qatar food security program. In this regard, we can expect an increase in cargo turnover between Ukraine and Qatar (because it is much more profitable to buy grain through own export terminal) and an increase in the capacity of grain terminals by 2-5 million tons in the Nikolaev region in 2-3 years.

According to the Stark Research analytical system, in 2018, the export turnover to Qatar amounted to 74 631 tons, of which 54 050 tons of barley and 20 581 tons of wheat, shipments were carried out from the terminals "Borivazh", "Risoli" and "Transservice". In 2019, exports reached 101 254 tons, of which 78 911 tons of barley and 22 343 tons of wheat. Export terminals were Risoli, Transservice and Nikmorservice. Basically, shipments to Qatar were with Handysize vessels (15-35 thousand tons), but there were several shipments with Handymax vessels (35-50 thousand tons).

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## Ukrainian government transfers Olvia port to Qatar's company

Source : 112 Ukraine

QTerminals will invest 138,6 million dollars in it

16:36, 24 January 2020

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The [concession competition](#) has ended in Ukraine, as a result of which the Olvia port in Mykolaiv will be transferred to Qatar's QTerminals. Prime Minister Oleksiy Honcharuk reported this [on his Telegram channel](#).

According to him, the leading port operator of Qatar is investing 138,6 million dollars in the Ukrainian state-owned enterprise. The head of government also noted that, as a result, the Ukrainian budget will receive 3,3 million dollars of annual payments and 3,2 million dollars for the development of the local infrastructure of the Mykolaiv region.

Ukraine's PM reminded that this was the best way to attract investment in the port, while the company would remain fully state-owned.

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"I am sure that the experienced investor will modernize the infrastructure of the port, attract new cargoes and routes, as well as contribute to the enrichment and development of Mykolaiv and Ukraine," he emphasized.

As we reported earlier, Ukraine's Cabinet of Ministers will sign [a partnership agreement with Deutsche Bahn](#) in February this year. Prime Minister Oleksiy Honcharuk wrote about it on his Facebook page.

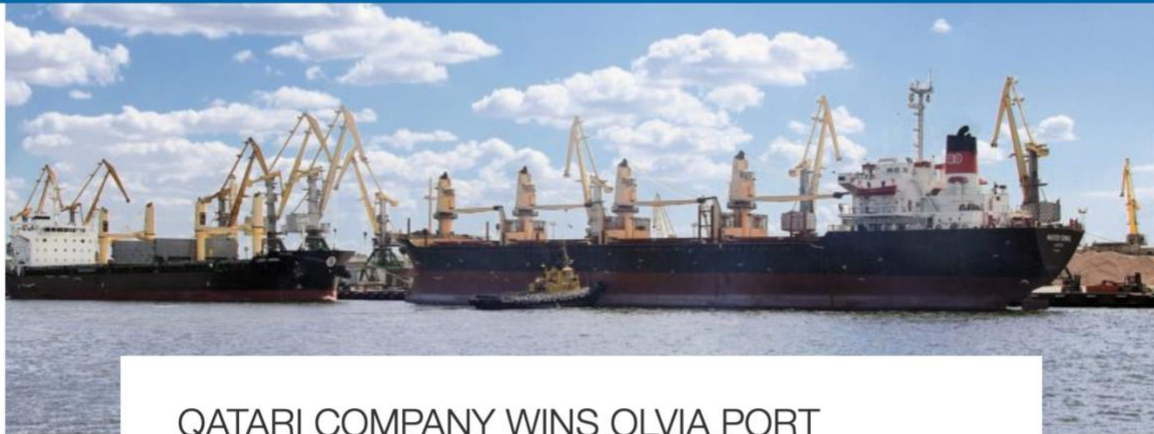
"Now our team is in talks with the German side [about further cooperation in operational activities](#), provision of advisory services on the part of the German railway," Honcharuk said.

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## QATARI COMPANY WINS OLVIA PORT CONCESSION COMPETITION IN UKRAINE

© 24 JANUARY , 2020

Qatari company QTerminals has won the competition for the Olvia seaport concession.

"The second concession tender has been completed. QTerminals from Qatar has won the concession tender in the port of Olvia. UAH 3.4 billion will be invested in the development of the port over five years," wrote Minister of Infrastructure Vladyslav Kryklyi on Facebook.

At the same time, he noted that this is one of the largest foreign direct investment in the port industry in the entire history of Ukraine's independence.

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24.01.2020

**Qatari QTerminals wins Olvia Port Concession competition - Minister of Infrastructure**

1 min read



Qatari company QTerminals has won the competition for the Olvia seaport concession.

"The second concession tender has been completed.

QTerminals from Qatar has won the concession tender in the port of Olvia. UAH 3.4 billion will be invested in the development of the port over five years," wrote Minister of

Infrastructure Vladyslav Krykliy on Facebook.

At the same time, he noted that this is one of the largest foreign direct investment in the port industry in the entire history of Ukraine's independence.

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RUSSIAN NEWS AGENCY

24 JAN, 21:33

## Ukraine transfers Olvia port to concession

The Qatari company QTerminals will make annual concessionary payments to the Ukrainian budget totaling \$3.35 mln



KIEV, January 24. /TASS/. The government of Ukraine transferred the Olvia port on the Black Sea near the city of Nikolayev to a Qatari company, Prime Minister of the country Alexei Goncharuk wrote in the Telegram channel.

"The concession tender in the Olvia port ended. The winner is the QTerminals from Qatar. This is a leading port operator of Qatar," Goncharuk wrote.

The Qatari company will make annual concessionary payments to the Ukrainian budget totaling 82 mln hryvnia (\$3.35 mln). The successful bidder committed itself to invest 3.4 bln hryvnia (\$140 mln) into the Olvia port in five years and 80 mln hryvnia (\$3.2 mln) more into the infrastructure of the Nikolayev Region.



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[Home](#) > [Companies, Contract/Tender, Mykolaiv, Top News, Ukraine](#) > [Qatar's QTerminals](#)

## Qatar's QTerminals wins concession at Olbia port, Ukraine

🕒 January 25, 2020    📁 [Companies, Contract/Tender, Mykolaiv, Top News, Ukraine](#)



**QTerminals has won the concession competition at Olbia port, said the Minister of Infrastructure Vladislav Kryklyi – January 24, 2020**

"QTerminals, Qatar, has won the concession in Olbia. UAH 3.4 billion (€125.6 million) will be invested in port

development over five years. It is one of the largest foreign

direct investments in the Ukrainian port industry since independence. The amount of annual concession fees is UAH 82 million, which is 16 times higher than the profit of the port for 2019. The concessionaire will invest UAH 80 million in the development of the infrastructure of the city of Mykolayiv, which will contribute to the sustainable development of the local community and the territory of presence of the enterprise. The concession is not a sale, but a development, an opportunity to attract the best, to meet the challenges of the market, to increase its competitive position through commercial flexibility and investments in the renewal and construction of new assets", said Vladislav Kryklyi.

The Head of the Ministry stressed that the competition was absolutely open and fair and it allowed to attract a world-class port operator to Ukraine.

QTerminals is the leading port operator of the State of Qatar and is responsible for managing seaports and transport terminals across the country. Yes, the company operates the largest trading port in the country – Hamad, worth over \$ 7 billion, which is one of the most powerful and newest offshore logistics complexes in the Middle and Middle East. QTerminals is also currently working on making the port of Doha a cruise port.

"The high level and class of the Olvia port attracted to the concession by the company is evidenced by such eloquent fact – in 2019 QTerminals processed 1.32 million TEU of container cargoes, which is 300,000 more than was processed in Ukraine by all port operators in the same year. The concession is a unique opportunity to modernize the port of Olbia, to bring the work of the port and the level of rendering of related navigation and logistic services to the best international standards", said the minister.

QTerminals is a terminal operating company jointly established by Mwani Qatar (51% shareholding) and Milaha (49% shareholding) to provide container, general cargo, Ro-Ro, livestock and offshore supply services in Phase 1 of Hamad Port, Qatar.

Source: Government of Ukraine